



## SMART Leadership: How Leaders Inspire and Achieve Results

### Overall Description:

This course is designed for all professionals who interested in strengthening their innovative leadership and desire to be better prepared to lead their teams or workforce, this training course will raise your expectations and personal level of leadership.

### Course Objectives:

- Set creativity and innovation in a strategic context
- Become a more effective leader — and communicator
- Build greater buy-in, trust and loyalty
- Demonstrate grace under fire and defuse tension
- Overcome resistance to change
- Motivate followers and inspire them to action
- Rally support in difficult situations

### Course Outline (Content):

- Innovative leadership for excellent performance
- Successful Leadership Styles
- Creating the Future Vision
- Six dimensions of leadership
- Sustainability through Innovation
- Setting the direction you want others to travel
- Influencing and Inspiring Others Into Action
- Coaching, Counseling and Mentoring for Improved Performance
- Addressing Tough and Touchy Topics in Ways That Defuse Tension

### Who Should Attend?

- High potential individuals about to undertake a leadership role
- Leaders wishing to re-examine their understanding of leadership
- Individuals who lead key business initiatives
- Professionals seeking to lead with influence rather than authority

# OUTLINE (*Cont.*)

## Competencies Covered:

- Recruitment and selection
- Job orientation
- Performance management
- Coaching
- Training and development

